



FOR RELEASE FEBRUARY 8, 2026

Distribution Management Named HP Inc. 2025 Partner of the Year

February 8, 2026 – HP Inc. announced Distribution Management as a 2025 Partner of the Year, recognizing the company's outstanding performance, innovative solutions, and strategic growth in the HP ecosystem.

The HP Partner of the Year awards honor partners that drive exceptional business results, deliver innovative solutions, and strengthen customer success. Distribution Management was selected in the U.S. Print Hardware Distributor of the Year from a competitive group of HP partners, based on measurable achievements in growth, innovation, and impact.

“Distribution Management exemplifies the results that come from combining innovation with strategic collaboration,” said Scott Lannum, Vice President and General Manager of North America Commercial Channel Sales at HP Inc. “This award recognizes their commitment to delivering value and excellence to customers.”

“Receiving this award for the second consecutive year is a great honor,” said Monte White, President – DM Wholesale Division. “This recognition reflects the relentless effort of the team at DM and our commitment to supporting our HP partnership while delivering exceptional service to our shared customers. We look forward to more collaboration and mutual success in 2026.”

About Distribution Management

Distribution Management is a national technology, fulfillment, and distribution provider that collaborates with manufacturers and resellers to bring value to the imaging channel. DM specializes in automated order handling, integration, managed supply services, wholesale services, and eCommerce fulfillment. From five strategically located distribution centers, DM reaches 99% of the U.S. within one to two days and select international destinations within three days. With a 99.9% order accuracy rate driven by significant investment in technology and a dedicated IT development staff, DM remains focused on operational excellence while continually expanding its portfolio to include supplies, equipment, parts, thermal print products, and services such as pre-configuration, national installation, and an award-winning MPS program. Learn more at <https://distributionmgmt.com/print-imaging> and follow us on [LinkedIn](#).

About HP Inc. Partner Awards

HP Inc. celebrates top-performing partners annually through the Partner of the Year program. Winners are recognized for driving growth, innovation, and customer impact across Personal Systems, Print Hardware, and Supplies, including across distributors, national solution providers, and resellers.

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