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Mars International Launches Build & Deliver Service from Torrance, California Facility

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Clifton, NJ

Mars International is pleased to announce the expansion of its Build & Deliver Service to its Torrance, California facility, extending this proven solution to dealers and OEM partners in California. Established in 2009 Mars' Torrance warehouse was setup for lease returns and to buy and sell used copiers.

The Build & Deliver Service provides a comprehensive, end-to-end solution including equipment build, delivery, installation, and warehousing. Designed to support both dealer and OEM clients, the service enables partners to streamline operations while reducing fixed overhead costs.

Originally launched in 2018 in the Northeast, Mars International has successfully partnered with several premium copier dealers and OEMs and currently services dealers throughout the region. The service covers all market segments, including production print and wide-format systems, and is being widely adopted as a cost-effective alternative to expensive in-house logistics and technical deployment.

“We are excited to extend our proven Build & Deliver Service to the West Coast through our Torrance, California facility,” said Raj Thadani, President of Mars International. “Dealers and OEM partners in this region can now leverage a fully outsourced, end-to-end deployment model that lowers fixed costs, shortens installation timelines, and frees their teams to stay focused on driving revenue and strengthening customer relationships.”

With the launch of the Torrance facility, Mars International continues its commitment to delivering scalable, efficient solutions that help dealers focus on sales growth and customer relationships while Mars manages the operational complexity.

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